

### **USDA TURKEY MARKET NEWS REPORT**

ISSN 1522-0575

FRIDAY JANUARY 11, 2002 VOL. 49 NO. 05

U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

**Market News Branch** 

#### NATIONAL TURKEY MARKET AT-A-GLANCE



### **DOMESTIC MARKET HIGHLIGHTS**

The trade sentiment on 8-16 lb. hens and 16-24 lb. toms was steady to weak. Demand was very light. No sales reported. Offerings are more than sufficient for current trade needs. Bulk parts and meats trading light to moderate, except 4-8 lb. breasts fairly active to cover upcoming planned features. Demand mixed with most buyers taking a cautious approach toward the market.

#### **EXPORT MARKET HIGHLIGHTS**

Trading light to moderate with sales centered on frozen tom drums and thigh meat. Demand uneven. Some items showed improved interest but at lower price levels.

<u>WHOLE YOUNG TURKEYS</u>, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 10, 2001** 

| CURRENT SHIPMENTS 2/ |        |       |            | FORWARD SHIPMENTS 6/ OPEN COMMITMENTS 7/ |            |                 |             | MENTS 7/        |             |
|----------------------|--------|-------|------------|--|------------|-----------------|-------------|-----------------|-------------|
|                      | OFFERS | SALES | WTD<br>AVG | VOLUME<br>(000)                          | WTD<br>AVG | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000) | DEL.<br>PER |
| 8-16 LB HENS         |        |       |            | ` ,                                      |            | ()              |             | ` ,             |             |
| EASTERN REGION 3/    | 60-61  | -     | -          | -  | -          | -               | -           | -               | -           |
| CENTRAL REGION 4/    | 59-60  | -     | -          | -  | -          | -               | -           | -               | -           |
| WESTERN REGION 5/    | 60-61  | -     | -          | -  | -          | -               | -           | -               | -           |
| 16-24 LB TOMS        |        |       |            |  |            |                 |             |                 |             |
| EASTERN REGION 3/    | 57-58  | -     | -          | -  | -          | -               | -           | -               | -           |
| CENTRAL REGION 4/    | 56-58  | -     | -          | -  | -          | -               | -           | -               | -           |
| WESTERN REGION 5/    | 57-59  | -     | -          | -  | -          | -               | -           | -               | -           |

<u>WHOLE YOUNG TURKEYS</u>, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **JANUARY 11, 2001** 

| CURRENT SHIPMENTS 2/ |        |       |            | •               | FORWARD SHIPMENTS 6/ |                 |             | <b>OPEN COMMITMENTS 7/</b> |             |
|----------------------|--------|-------|------------|-----------------|----------------------|-----------------|-------------|----------------------------|-------------|
|                      | OFFERS | SALES | WTD<br>AVG | VOLUME<br>(000) | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000)            | DEL.<br>PER |
| 8-16 LB HENS         |        |       |            |                 |                      |                 |             |                            |             |
| EASTERN REGION 3/    | 60-61  | -     | -          | -               | -                    | -               | -           | -                          | -           |
| CENTRAL REGION 4/    | 59-60  | -     | -          | -               | -                    | -               | -           | =                          | -           |
| WESTERN REGION 5/    | 60-61  | -     | -          | -               | -                    | -               | -           | -                          | -           |
| 16-24 LB TOMS        |        |       |            |                 |                      |                 |             |                            |             |
| EASTERN REGION 3/    | 57-58  | -     | -          | -               | -                    | -               | -           | =                          | -           |
| CENTRAL REGION 4/    | 56-58  | -     | -          | -               | -                    | -               | -           | -                          | -           |
| WESTERN REGION 5/    | 57-59  | _     | _          | _               | _                    | _               | _           | -                          | _           |

<sup>1/</sup> May include product stored at temperatures in range of 1 to 25 degress F. 2/ Includes product priced for shipment within 14 days.
3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF JAN 11, 2001 | CURRENT<br>WEEK | LAST<br>WEEK | SAME WEEK<br>YEAR AGO |
|----------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS         |                 |              |                       |
| EASTERN REGION       | 60.90**         | 62.38**      | 62.00**               |
| CENTRAL REGION       | 59.90**         | 61.50**      | 58.00                 |
| WESTERN REGION       | 61.00**         | 63.00**      | 62.00**               |
| 16-24 LB TOMS        |                 |              |                       |
| EASTERN REGION       | 57.90**         | 58.63**      | 60.40**               |
| CENTRAL REGION       | 57.40**         | 58.13**      | 59.70**               |
| WESTERN REGION       | 58.40**         | 59.25**      | 60.50**               |
|                      |                 |              |                       |

\*\*BASED ON OFFERS

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|----------------|--------------------------------|--------------------------|
|----------------|--------------------------------|--------------------------|

## SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY, DELIVERED TO RETAILERS

DANCE

|                              | IVAINGE |
|------------------------------|---------|
| FRESH TURKEYS Y HENS 8-16#   | 98-107  |
| FRESH TURKEYS Y TOMS 14-24#  | 98-107  |
| FROZEN TURKEYS Y HENS 8-16#  | 73      |
| FROZEN TURKEYS Y TOMS 14-24# | 66      |
| FROZEN TURKEYS Y TOMS 24-28# | 71-77   |

### SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                              | <b>RANGE</b> |
|------------------------------|--------------|
| TURKEYS Y HENS               | 119-125      |
| TURKEYS Y TOMS UNDER 22#     | 119-125      |
| TURKEYS Y TOMS 22-24#        | 119-125      |
| TURKEYS Y TOMS 24-26#        | 105-129      |
| TURKEYS Y TOMS 26 LBS & OVER | 105-126      |

FRESH TURKEYS WITH TIMERS OR EQUIVALENT U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 14-JAN-2001 (8-16#) (16-24#)

| <b>,</b>                       |              | - /         | ,     |
|--------------------------------|--------------|-------------|-------|
|                                | HENS         | LBS TOMS    | LBS   |
|                                | <b>PRICE</b> | (000) PRICE | (000) |
| SALES (PROMOTIONS INCLUDED)    | 78.11        | 214 74.55   | 22    |
| SALES (PROMOTIONS NOT INCLUDED | ) 78.11      | 214 74.55   | 22    |
| SALES (PROMOTIONS ONLY)        |              |             |       |
| SALES (PRICE TO BE DETERMINED) |              |             |       |

### **TURKEY MOVEMENT TREND**

(IN THOUSAND POUNDS)

SLAUGHTER-CERTIFIED RTC TURKEYS

| DECEMBER          | 381,681 * |
|-------------------|-----------|
| JANUARY 1-5, 2002 | 91,054 *  |
| To data 2002      | 04 054 *  |

To date 2002 91,054 \*
To date 2001 87,086 \*

### NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS

BY GEOGRAPHICAL AREAS WEEK ENDING 05-Jan-2002 (PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

| YOUNG TURKEYS |          |     |       | TOTAL TURKEYS |         |       |  |
|---------------|----------|-----|-------|---------------|---------|-------|--|
|               |          | PCT | AVG   | OLD           |         | AVG   |  |
|               |          | CHG | LIVE  | BANDED        | )       | LIVE  |  |
| -THOUSAI      | ND HEAD- | PW  | WT    | -THOUSAN      | D HEAD- | WT    |  |
| N EAST        | 643      | 48  | 23.82 | (A)           | 643     | 23.82 |  |
| SATL          | 389      | -11 | 32.05 | (A)           | 389     | 32.05 |  |
| N CENT        | 1,579    | 13  | 31.37 | (A)           | 1,479   | 31.37 |  |
| S CENT        | 356      | 21  | 23.41 | (A)           | 356     | 23.41 |  |
| WEST          | 206      | 110 | 26.08 | (A)           | 206     | 26.08 |  |
| U.S.TOTAL     | 3,173(B) | 19  | 28.69 | 0             | 3,173   | 28.69 |  |
| TO DATE       |          |     |       |               |         |       |  |
| 2002          | 3,173(B) |     |       | 0             | 3,173   |       |  |
| TO DATE       |          |     |       |               |         |       |  |
| 2001          | 3,985(B) |     |       | 1             | 3,986   |       |  |
|               | . ,      |     |       |               |         |       |  |

- (A) Not published to avoid disclosing individual operations.
- (B) Number of young banded breeder turks included: this week 33,000; for the year 33,000; last year to date 21,000.

| LIVE TURKEYS SLA | WEEK E | NDING 05 | -Jan-2002 |       |       |
|------------------|--------|----------|-----------|-------|-------|
|                  | YOUNG  |          | YOUNG     | OLD   | TOTAL |
|                  | HENS   | TOMS     | BREED     | DERS  |       |
|                  |        | THOL     | JSANDS    |       |       |
| HEAD             | 1,262  | 1,878    | 33        | 0     | 3,173 |
| AVG WT           | 16.70  | 36.79    | 26.04     | 0.00  | 28.69 |
| LAST WEEK        | 1,000  | 1,639    | 22        | 16    | 2,677 |
| SAME WK YR AGO   | 1,693  | 2,271    | 21        | 1     | 3,986 |
| AVG WT           | 15.53  | 36.39    | 24.14     | 32.31 | 27.39 |
| TO-DATE/2002     | 1,262  | 1,878    | 33        | 0     | 3,173 |
| TO-DATE/2001     | 1,693  | 2,271    | 21        | 1     | 3,986 |

# USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

| Washington, DC | Voice    | (202)720-6911 | Grover T. Hunter                  |
|----------------|----------|---------------|-----------------------------------|
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|                | Fax      | (404)562-5875 | (Officer-In-Charge)               |
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| Jackson, MS    | Voice    | (601)965-4662 | Gary Brown                        |
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| Des Moines, IA | Voice    | (515)284-4471 | Mary L. Adkins                    |
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<sup>\*</sup> PRELIMINARY

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 10 JANUARY 2002.

Trade sentiment on tom drums was steady to fully steady, tom 2-joint wings steady, tom full-cut wings and necks steady to instances weak. Domestic demand on bulk parts was light. Bulk part offerings were light on tom 2-joint wings, adequate on tom drums and held with increased confidence, adequate to instances ample on tom full-cut wings and necks. Increased demand and trading was noted on 4-8 lb. breasts at the lower trending price levels. Offerings available. Trade sentiment was steady to weak on thigh meat for the readily available offerings. Demand light, however, instances of increased export trading were starting to be noted on frozen thigh meat. The undertone on mechanically separated turkey was mixed with fresh the most active in the Midwest and frozen the most available in the East. Tom defatted gizzards traded at 42 cents delivered export.

| DOMESTIC TRADING                  | PRICE<br>RANGE | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE | VOLUME<br>(000) |
|-----------------------------------|----------------|-------------------|------------------|-----------------|
| BREASTS, 4-8 LBS GRADE A 2/       | 99.00          |                   | 99.00            | 2,400           |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ | 154.00         |                   | 154.00           | 9               |
| BREASTS, 4-8 LBS PLANT GRADE 2/   | 90.00-96.00    |                   | 93.44            | 640             |
| DRUMSTICKS, TOM                   |                | F                 | 27.39            | 181             |
| DRUMSTICKS, TOM—FRESH             | 27.00          |                   | 27.00            | 20              |
| DRUMSTICKS, HEN                   |                | Т                 | 26.50            | 80              |
| WINGS, FULL-CUT, TOM              | 31.00          |                   | 31.00            | 18              |
| WINGS, FULL-CUT, HEN              | 30.00-31.00    |                   | 30.50            | 80              |
| WINGS, V-TYPE, TOM                |                | Т                 | 34.20            | 129             |
| WINGS, V-TYPE, HEN                | 37.00-38.00    |                   | 37.33            | 60              |
| NECKS, TOM<br>NECKS, HEN          | 28.00          |                   | 28.00            | 40              |
| BREASTS, B/S, TOM 3/              |                | W                 | 135.00           | 80              |
| BREASTS, B/S, TOM—FRESH 3/        | 142.00         |                   | 142.00           | 40              |
| THIGH MEAT                        |                | F                 | 78.00            | 30              |
| THIGH MEAT—FRESH                  |                | F                 | 79.00            | 20              |
| BREAST TRIM MEAT                  |                | M                 | 110.00           | 80              |
| SCAPULA MEAT                      |                | W                 | 110.33           | 96              |
| TENDERLOINS                       |                |                   |                  |                 |
| DESTRAPPED TENDERS                |                | W                 | 122.00           | 120             |
| DESTRAPPED TENDERS—FRESH          | 130.00-131.00  |                   | 130.67           | 120             |
| WING MEAT WITH SKIN               |                | M                 | 81.00            | 30              |
| MECHANICALLY SEPARATED 4/         |                | W                 | 15.00            | 40              |
| MECHANICALLY SEPARATED—FRESH 4/   |                | W                 | 15.00            | 70              |
| EXPORT TRADING                    |                |                   |                  |                 |
| DRUMSTICKS, TOMS                  | 28.00          |                   | 28.00            | 416             |
| WINGS FULL-CUT - TOMS             |                | W                 | 28.56            | 72              |
| WINGS, V-TYPE, TOM                |                | W                 | 29.00            | 104             |
| TAILS                             |                | W                 | 26.63            | 160             |
| MECHANICALLY SEPARATED 4/         |                | M                 | 14.00            | 80              |
| THIGH MEAT - FROZEN               | 67.50          |                   | 67.50            | 80              |

<sup>1/</sup> CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

<sup>2/</sup> Breasts are bagged; rib, back, and wing meat included; and basted.

<sup>3/</sup> Boneless and skinless without tenderloins.  $\,4/$  15-20% fat with skin added.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 11 JANUARY 2002.

Trade sentiment on fresh tom breast meat was steady to weak, frozen tom breast meat steady, destrapped tenderloins fully steady, wing meat steady at best, and scapula barely steady. Demand slow on tom breast meat, fair on destrapped tenderloins, light to fair on the balance of white meat items. Offerings of fresh tom breast meat were adequate to ample, destrapped tenderloins light and held with confidence, wing meat with skin adequate to fully adequate and scapula was fully adequate. The market continued active on 4-8 lb. breasts due in part to upcoming planned features. Offerings available. The export market continued active on drums at steady prices and was improved on thigh meat at the lower trending price levels. Some tom necks traded at 26.50-27, fresh tom drums 27, hen 2-joint wings 36, mixed defatted gizzards 34 and tom mechanically defatted gizzards 40 cents delivered export.

| DOMESTIC TRADING                  | PRICE<br>RANGE  | LST<br>CDE<br>1/ | WTD<br>AVG<br>PRICE | VOLUME<br>(000) | WEEKLY<br>WTD<br>AVG<br>PRICE | WEEKLY<br>VOLUME<br>(000) |
|-----------------------------------|-----------------|------------------|---------------------|-----------------|-------------------------------|---------------------------|
| BREASTS, 4-8 LBS GRADE A 2/       | 95.00-96.00     |                  | 95.17               | 720             | 98.12                         | 3,120                     |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |                 | R                | 154.00              | 9               | 148.24                        | 25                        |
| BREASTS, 4-8 LBS PLANT GRADE 2/   | 92.00           |                  | 92.00               | 80              | 93.28                         | 720                       |
| DRUMSTICKS, TOM                   | 27.00           |                  | 27.00               | 40              | 27.00                         | 40                        |
| DRUMSTICKS, TOM—FRESH             | 27.00           |                  | 27.00               | 40              | 27.00                         | 60                        |
| DRUMSTICKS, HEN                   | 27.00           |                  | 27.00               | 120             | 26.80                         | 200                       |
| WINGS, FULL-CUT, TOM              | 32.00           |                  | 32.00               | 14              | 31.27                         | 52                        |
| WINGS, FULL-CUT, HEN              |                 | R                | 30.50               | 80              | 33.34                         | 221                       |
| WINGS, V-TYPE, TOM                |                 | T                | 34.20               | 129             | 34.40                         | 171                       |
| WINGS, V-TYPE, HEN                | 36.00-37.00     |                  | 36.13               | 320             | 36.42                         | 480                       |
| NECKS, TOM                        | 28.00           |                  | 28.00               | 14              | 27.40                         | 134                       |
| NECKS, HEN                        |                 |                  |                     |                 |                               |                           |
| BREASTS, B/S, TOM 3/              |                 | W                | 135.00              | 80              | 135.00                        | 160                       |
| BREASTS, B/S, TOM—FRESH 3/        | 140.00-141.00   |                  | 140.50              | 80              | 141.16                        | 125                       |
| THIGH MEAT                        |                 | F                | 78.00               | 30              |                               |                           |
| THIGH MEAT—FRESH                  |                 | F                | 79.00               | 20              |                               |                           |
| BREAST TRIM MEAT                  | 108.00-112.00   |                  | 110.00              | 40              | 110.00                        | 120                       |
| SCAPULA MEAT                      | 108.00-111.00   |                  | 108.27              | 44              | 109.69                        | 140                       |
| TENDERLOINS                       |                 |                  |                     |                 |                               |                           |
| DESTRAPPED TENDERS                | 122.00          |                  | 122.00              | 70              | 122.00                        | 270                       |
| DESTRAPPED TENDERS—FRESH          | 130.00          |                  | 130.00              | 40              | 130.20                        | 200                       |
| WING MEAT WITH SKIN               |                 | M                | 81.00               | 30              | 81.00                         | 30                        |
| MECHANICALLY SEPARATED 4/         | 13.00-15.00     |                  | 14.00               | 80              | 14.00                         | 160                       |
| MECHANICALLY SEPARATED—FRESH      | 14/ 14.00-15.00 |                  | 14.36               | 169             | 14.52                         | 1,279                     |
| EXPORT TRADING                    |                 |                  |                     |                 |                               |                           |
| DRUMSTICKS, TOMS                  | 26.00-28.00     |                  | 27.50               | 864             | 27.47                         | 2,476                     |
| WINGS FULL-CUT - TOMS             |                 | W                | 28.56               | 72              | 28.28                         | 142                       |
| WINGS, V-TYPE, TOM                |                 | W                | 29.00               | 104             | 29.00                         | 104                       |
| TAILS                             | 25.00           |                  | 25.00               | 80              | 26.31                         | 320                       |
| MECHANICALLY SEPARATED 4/         | 10.00           |                  | 10.00               | 104             | 11.74                         | 184                       |
| THIGH MEAT - FROZEN               | 64.00-69.00     |                  | 66.77               | 384             | 67.67                         | 584                       |

<sup>1/</sup> CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

<sup>2/</sup> Breasts are bagged; rib, back, and wing meat included; and basted.

<sup>3/</sup> Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.